

# Randstad Hellas Corporate Presentation 2010



# international experience. local advantage.



- Leading presence in the Greek market for over 10 years
- 2 branches Athens, Thessaloniki
- Group company of Randstad Holding nv, headquartered in Amsterdam, The Netherlands
- Second largest HR service provider in the world
- Employs approximately 28,000 staff working from over 4,300 branches in 45 countries worldwide
- Specialises in matching the needs of business and individuals

### Randstad in Greece

- €14.2 million revenue in 2008
- Has helped thousands of people in finding permanent work
- Has helped over 10,000 people in finding temporary work
- Employs more than 52 consulting and support staff
- Member of ENEPASE (Association of Temporary Staffing companies in Greece)



# Randstad locations



**Greece** 

# why use Randstad?

- more than 10 years successful experience in local market
- Comprehensive range of 'made to measure' services
- Randstad has the resources and industry experience to bring to our clients the people who make more of a difference
- Our clients save time and money by choosing HR experts for their HR needs
- High calibre candidates for ongoing temporary or permanent needs
- Established local and international networks which ensure a steady supply of skills
- Instant access to database with over 19,000 candidates
- Committed specialist consultants who take the time to get to know your organisation
- Consistent, personal service throughout every project
- Dedicated consultant assigned to each project who specialises in the needs of your specific sector

# staffing

Our Staffing concept consists of temporary and high-volume staffing.

A key factor that differentiates Randstad from other companies is our unique unit structure:

- Each unit consists of consultants who are responsible for both client service & candidate selection.
- They work as a team, ensuring that someone is always available to clients and candidates.
- Teams are often dedicated to specific specialties such as business support, contact centre, retail, etc
- The consultants are experts in the local labour market



# professionals

Our Professionals concept provides a recruitment platform to identify the best talent at an executive level, across a variety of disciplines including:

- accounting
- banking & financial services
- sales & marketing
- PR, communications & creative
- information technology
- operations & engineering

We have specialist consultants dedicated to each area so we can select the best skills to build your company potential.



## hr solutions

We offer a comprehensive range of HR Solutions services:

#### Outplacement

Our Outplacement Specialists are experts in this field and handle each individual and group program with discretion and professionalism. We deliver a solid program which includes sessions, workshops and ongoing job search support to participants.

#### Executive Coaching

Coaching is a powerful program which helps unlocking individual and team potential. Coaching programs are custom made according to specific client's needs. Coaches are certified by BCI and members of international organizations.

#### Career Management and Counseling Services

#### Assessments centre and tools

For recruitment, training, succession plan or/and internal promotion needs.



# outsourcing-payrolling

The Randstad payroll outsourcing solution is a way for companies to manage their payroll costs, provide employee benefits and avoid the expense of purchasing new payroll technology, improving efficiency and services while reducing operating expenses.

Benefits of Randstad's payroll outsourcing services are:

- allows companies to accurately measure the cost of payroll
- cost savings in IT infrastructure, software licences and upgrades
- Randstad responsible for data security, business continuity & disaster recovery
- Payroll outsourcing grows with your business and provides for:
  - Production of management reports
  - Specialist staff meet legislative, organisational & individual employee requirements
  - Tax and social security reporting
  - Distribution of pay slips
  - Resolution of payroll queries
  - Guaranteed Professional Employment Partner



# what some of our clients say...



'Randstad is a very typical, professional and reliable business partner, that has proven to perform an outstanding job with not just selection, but with all matters regarding employment and labour or payroll matters, we are pleased to recommend Randstad Hellas."



'During the cooperation so far, the services offered by Randstad was excellent, as representatives of the company responded immediately, effectively and with great flexibility in the work assigned to them within specified timeframes.'



'Our collaboration throughout the 4 month customised outplacement program has been excellent & our assigned consultant's contribution has been extremely valuable across all stages. Would highly recommend Randstad to any company & would like to thank the Randstad Team for its support & dedication throughout this challenging program.'



'The services provided by Randstad consist of Outsourcing, personnel selection, temporary personnel placement, payroll & advice on labour issues. In all services, our company is very satisfied with the performance of the Randstad people who are experts in their respective fields, are customer orientated & friendly.'



# what some of our candidates say...

A few years ago Randstad saved my life—literally! After returning to Greece after a long stay abroad with severe personal problems & no job, I knew my chances of find a job were practically non-existent as I was already 52 at the time. At Randstad I was treated with respect & kindness right away & was impressed by their professionalism. A temporary position led to a permanent position & thanks to Randstad I have not only regained my self-confidence, I am also facing a secure future.'

Polixeni Anastasiou

My cooperation with Randstad was excellent. There was frequent and good communication with immediate response whenever I needed advice or assistance. Their contribution was the key to securing my new position. I recommend without hesitation the consultants at Randstad for anyone that is seeking maximum effectiveness in the job search.'

Daniela Pontikaki

With the help of the Executive Coaching Programme and the excellent cooperation with the Executive Coach at Randstad, I was able to see many things from a different perspective. The Executive Coacher's approach helped me to open up and trust. The advice and techniques used helped me to unblock and perform better at my work. I now feel stronger, more confident and full of self-esteem.'

**Coaching Programme Participant** 

'On a very personal level, my cooperation with the consultant at Randstad was excellent. I felt that I was not just another project but a professional and capable person who the consultants genuinely wanted to assist. The outcome would not have been the same without the support of the consultants. Without a doubt I would recommend the Outplacement programme like the one I experienced at Randstad.'

**Manos Fragkiskos** 



# good to know you

